

***SPAWAR***



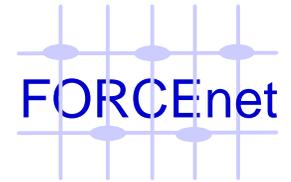
# **FORCEnet Contracts Strategy**

**24 October 2003**

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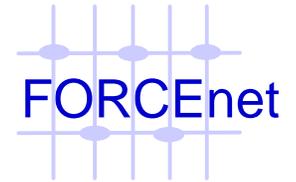
# FACTS/ASSUMPTIONS



- **Not a Program but a Formal Business Strategy is Required - \$14 M (OPM??)**
- **Key Decision Criteria**
  - Interoperability
  - Cost
  - Capability
  - Cost savings – SEA Enterprise
  - Versatility
    - Composeability
    - On the Fly
  - Distributed Networks
  - Speed to Capability
  - Network Defense



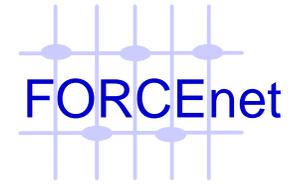
# FACTS/ASSUMPTIONS



- **Joint - All Services and Other Agencies Have Similar Architecture Based on Common Precepts of IP, Web Services and Adherence to OSD Prescribed Pillar**
- **Current – Need a Way For Existing Programs to Comply with Fn Requirement**
- **Future - Significant Navy Cornerstone Programs Will Drive Overall Force Structure and Architecture**
- **Not non-tactical systems also part of Fn**



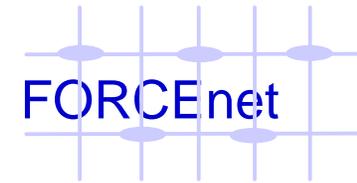
# FACTS/ASSUMPTIONS



- **Industry - Services/Agencies Need to Team With and Incentivize Industry to Minimize Open Standard Variations by Ensuring Common Implementations (i.e. RAPIDS)**



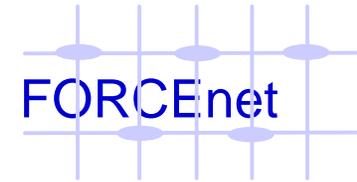
# STRATEGY



- **Joint - Partnerships Formed with Other Services**
  - *USA Objective Force \$1Mil*
  - *USAF C2 Constellation \$1Mil*
  - *ASD AT&L Horizontal Fusion*
  - *C2ERA / RAPIDS*
- **Industry - Encourage Industry participation in FORCEnet Objectives**
  - *CAA*
  - *NDIA / Industry Days*
  - *Industry Standards become DoD's*
  - *RAPIDS standard language in RFP*
  - *Consortia Initiatives*



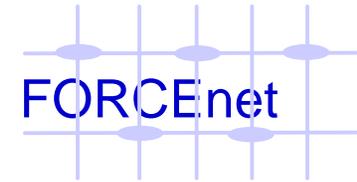
## STRATEGY (Con't)



- **New Programs** - Design, and perhaps set the standard, for Fn Architecture evolving under the auspices of the C4I CHENG / Virtual SYSCOM
  - DON C4I CHENG Participation in Milestone Decision Reviews
  - Include RAPIDS clauses in RFP



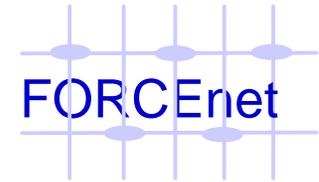
# STRATEGY (Con't)



- **Existing Programs**
  - Data Rights & Usage for RAPIDS (Reusable Application Integration Development Standards)
  - ECPs or Technical Upgrades
  - Enhancements (CAA)
  - Possible Phase out (DIMHRS 70+)
- **Not non-tactical systems beyond NMCI**
  - Enterprise wide technical architecture, data, systems, content and system management



# SUMMARY



- *FORCEnet Must Be “Born Joint”*
- **Industry - We Must Leverage Existing Resources and Converge Efforts Between All Services, DoD Agencies and Industry Partners**
- **Opportunities posted on our ebusiness site**
- **Plan on Seeing Compatability/Interoperability Cost, Cost Savings, Composeability, Speed to Capability and Ability to use RAPIDS as possible elements in Section M (Evaluation Factors for Award)**



# **Commercial Area Announcement**

## **02 Initiative**



## CAA OBJECTIVE

- **Develop a process to achieve continual technology superiority by leveraging commercial “best practices” and reducing the acquisition lead-time to procure commercial products, effectively.**
  - Multiple process paths- for entering system acquisition
  - Entrance criteria met – before entering next phase
  - Provide rapid acquisition for demonstrated technology



## CAA Concept

- **Combine CAA process with an open invitation/ solicitation. The open solicitation will be referred to as a request for commercial offering (RCO). It will be an attachment to the CAA.**
  - Streamline the process through the use of a pre-established competitive evaluation process.
  - Both CAA and RCO will be open for one year.
  - The CAA process will result into issuance of a request for quotes (RFQ) under the standing RCO vice a RFP being issued.



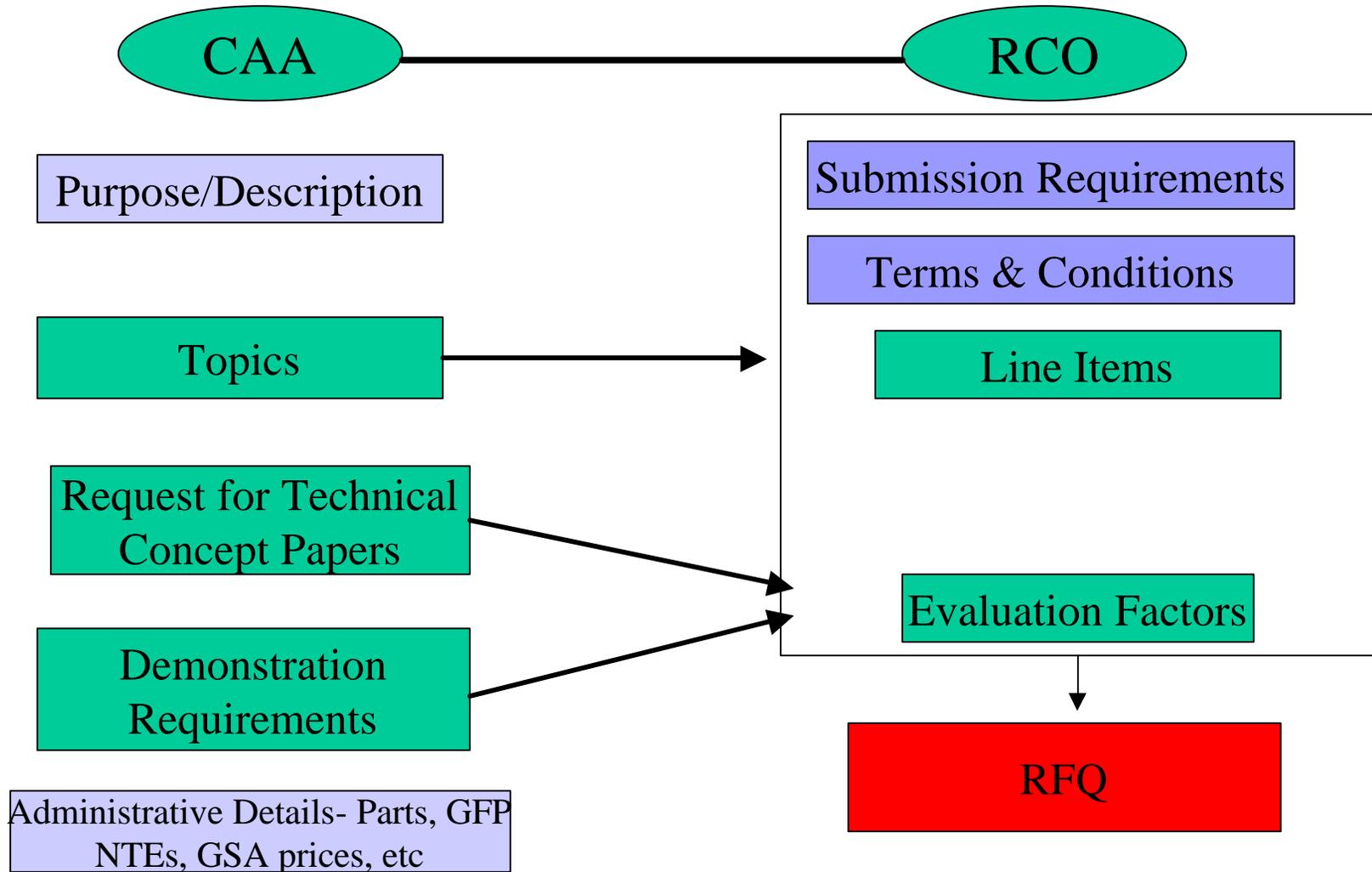
## CAA Concept

- **RFP vs. RCO determination will be based on the maturity of the technology and the determination on whether development will be required.**
  - Critical path selected for demonstrations will determine the structure of the CAA and determine the RCO/RFP roadmap.
  - If request for quotes (RFQ) are issued they will be time sensitive.
  - Request for proposals (RFP) will issued separately from the open solicitation. Lessons learned from the CAA will be used to structure the statement of work/RFP.



# CAA/RCO/RFQ

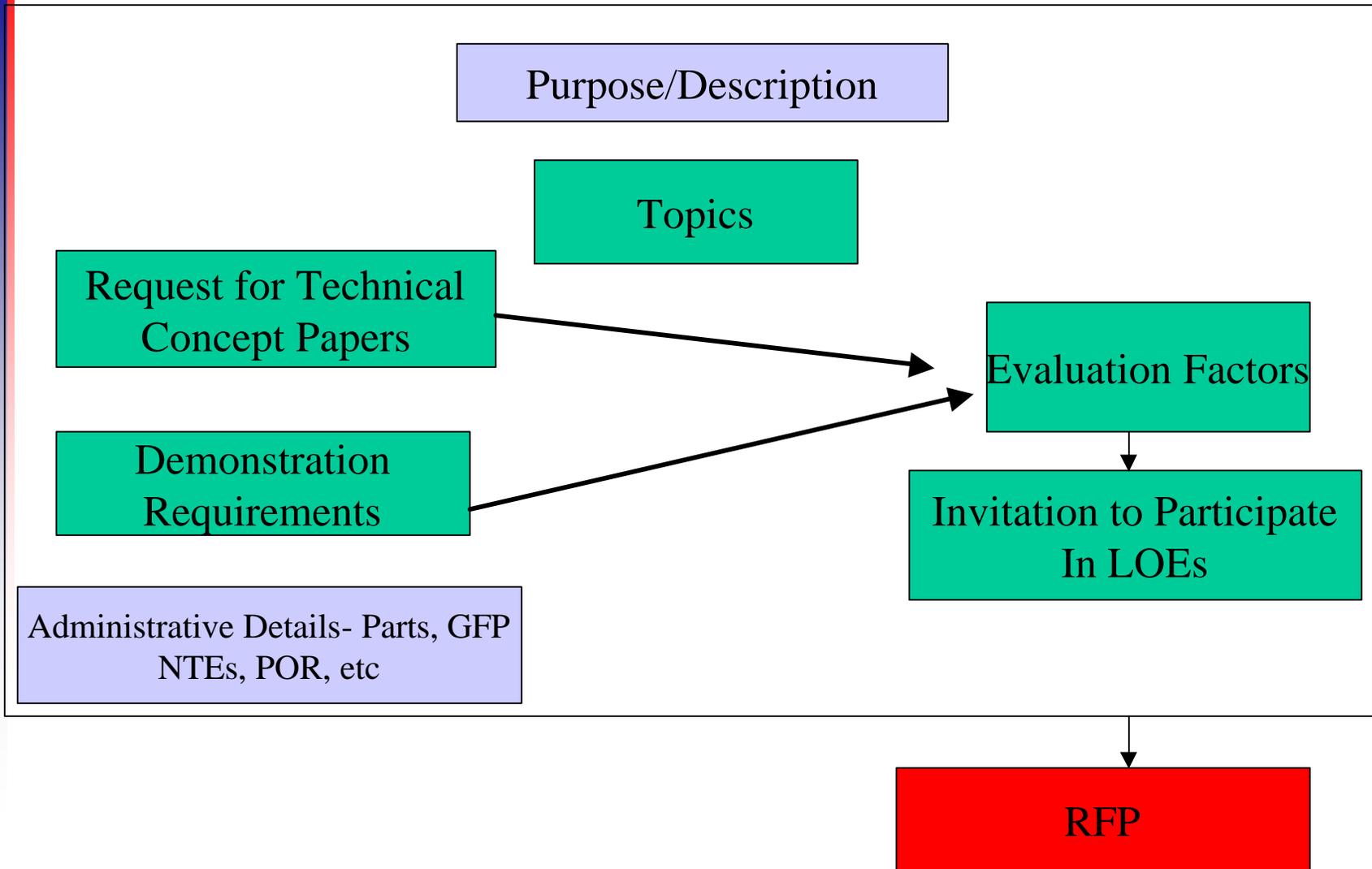
FAR Part 12





# CAA/RFP

## CAA



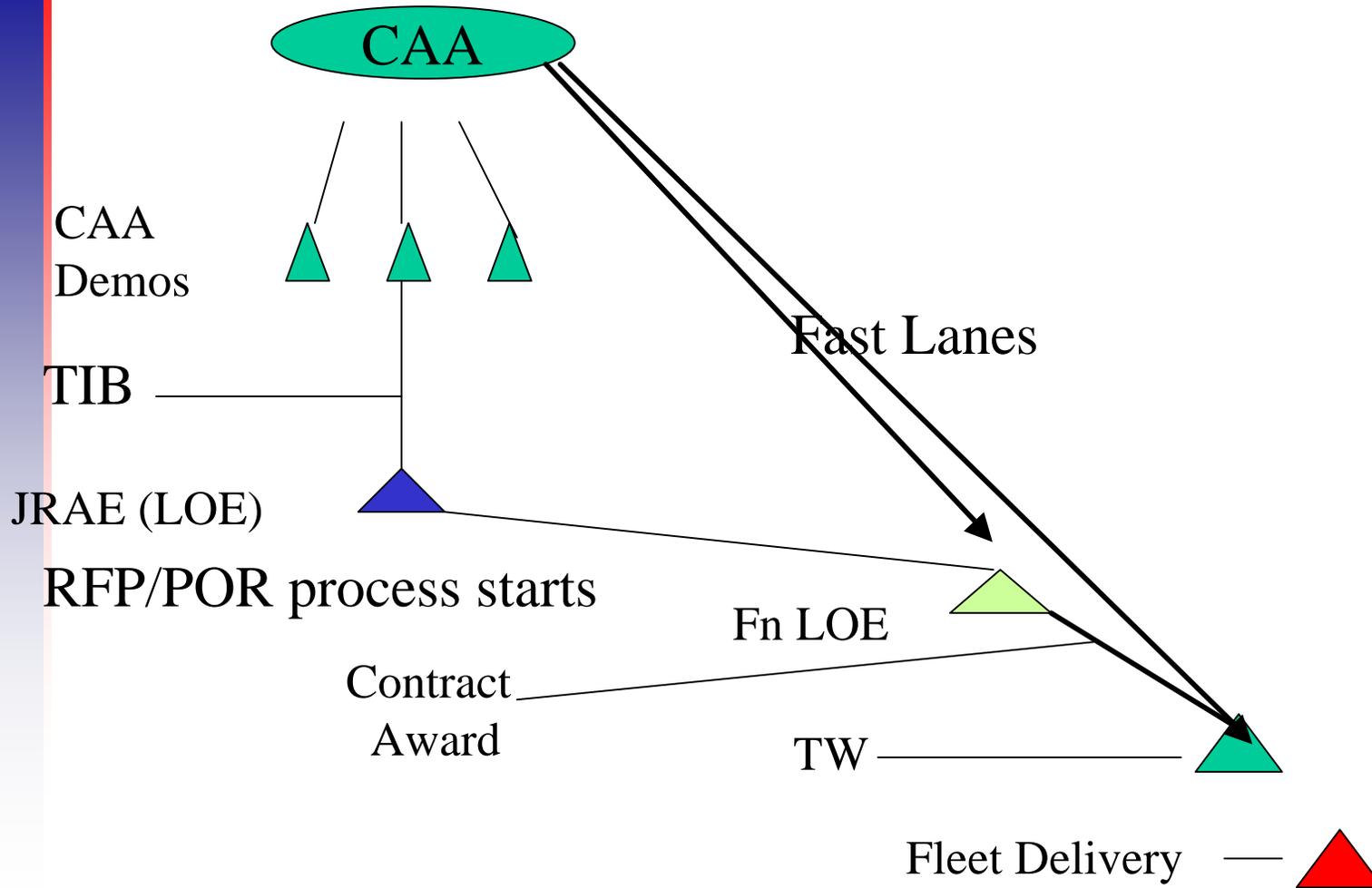


# CAA Technical Demonstration Options

- **Determine critical path for demonstrations:**
  - Option 1: CAA → Joint Requirement Architecture Experiments (JRAE) → Fn Limited Objective Experiments (LOE) → Trident Warrior (TW). A RFP will be issued for production quantities.
  - Option 2: CAA → Fn LOE → TW production quantities procured under RCO/RFQ process unless the commercial solution requires development or combined with government R&D effort →
  - Option 3: CAA → Technology refresh (production quantities procured under RCO/RFQ process)



# CAA – LOE Process





# Commercial Contracting

- **Competition requirements still exist when procuring commercial products:**
  - **Full and Open Competition required by law (10 U.S.C. 2304) unless an exception exists at FAR 6.3.**
  - Commercial acquisition does allow for a streamlined acquisition process as outlined at FAR 12.
    - Commercial acquisitions up to \$5M can be done IAW Simplified Acquisition Procedures, see FAR 13..5
  - GSA procurements follow the competition process outlined in FAR 8.404.



## Summary

- **CAA new process to increase speed to capability:**
  - **CAA Process Posted on the 02 SPAWAR Business Opportunity Page for industry comments**